

Monthly Report | Susep Data April 2021

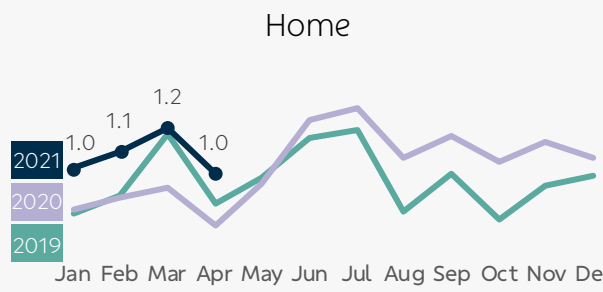
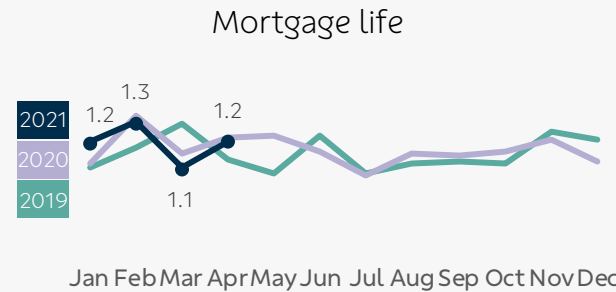
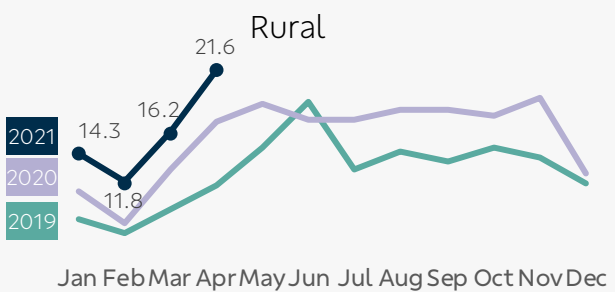
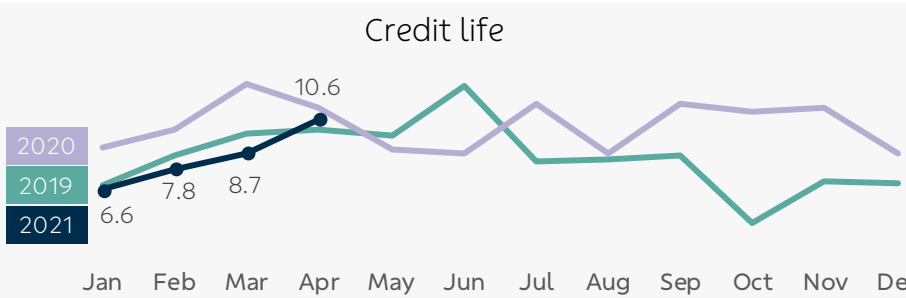
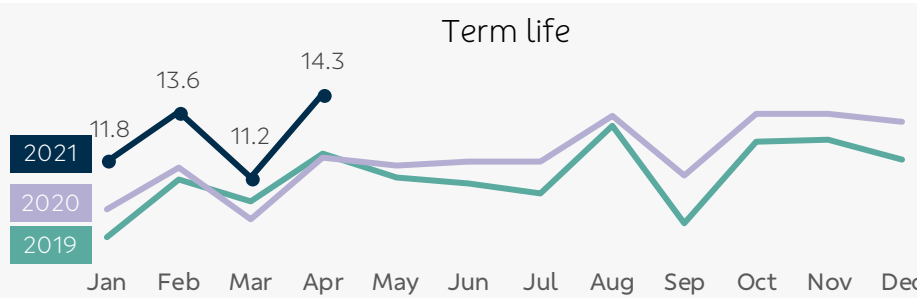
Premiums written | Monthly figures

R\$ million	BB Seguridade		Market ex-BBSE	
	Apr/21	Chg. On Apr/20	Apr/21	Chg. On Apr/20
Term Life	285	19.4%	1,737	13.5%
Credit Life	212	(5.7%)	1,098	56.6%
Mortgage life	24	(1.0%)	384	13.8%
Rural	433	27.4%	352	75.4%
Home	20	37.5%	279	18.5%
Commercial lines	28	38.1%	739	20.5%
Total ¹	1,002	16.2%	5,840	20.9%

Premiums written | Year-to-date figures

R\$ million	BB Seguridade		Market ex-BBSE	
	4M21	Chg. On 4M20	4M21	Chg. On 4M20
Term Life	1,023	15.9%	6,882	8.1%
Credit Life	683	(22.5%)	4,367	20.9%
Mortgage life	95	(1.6%)	1,526	12.8%
Rural	1,305	28.7%	1,248	59.3%
Home	88	30.2%	1,231	12.9%
Commercial lines	123	57.2%	3,317	27.5%
Total ¹	3,318	9.8%	23,844	16.6%

Average daily premiums (R\$ mm)



Highlights of the month

In **term life**, the premiums written grew 19.4% YoY, sustaining the good commercial performance since the beginning of the year and posting the highest average daily premium in the historical series.

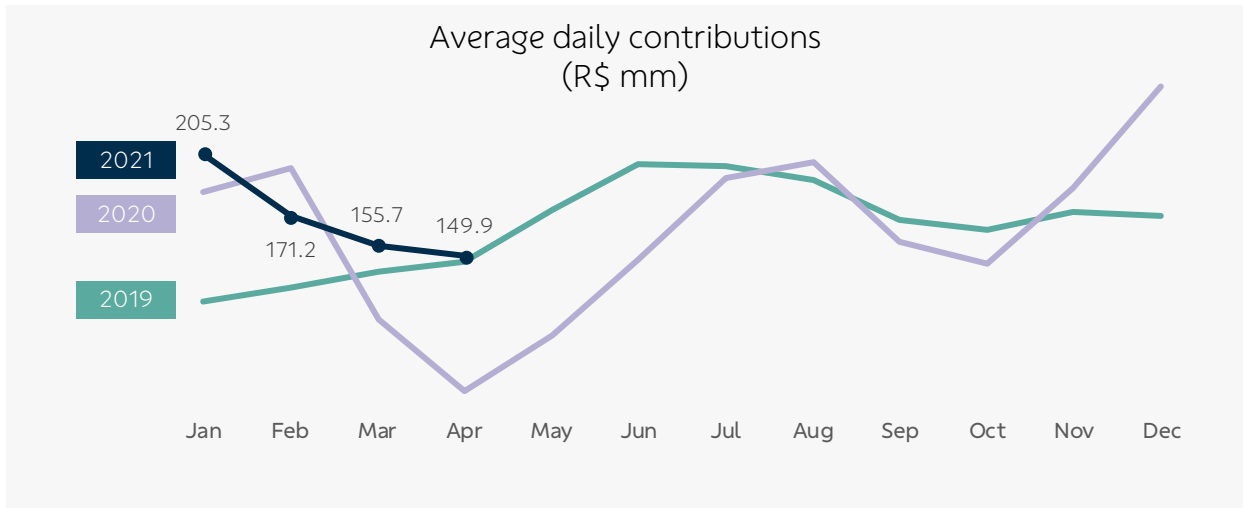
The **credit life** insurance decreased 5.7% YoY, but improved again the commercial performance MoM, with the average daily premiums increasing 22.1% as compared to March 2021.

Rural insurance grew 27.4% YoY, with improvements in all business lines, driven by the increase in the working capital loans to finance the crop 2021/2022.

¹Including other segments (more details on page 3).

Operating performance Monthly figures					
R\$ billion	BB Seguridade		Market ex-BBSE		
	Apr/21	Chg. On Apr/20	Apr/21	Chg. On Apr/20	
Contributions	3	95.2%	6	81.4%	
Reserves	308	7.1%	728	9.7%	

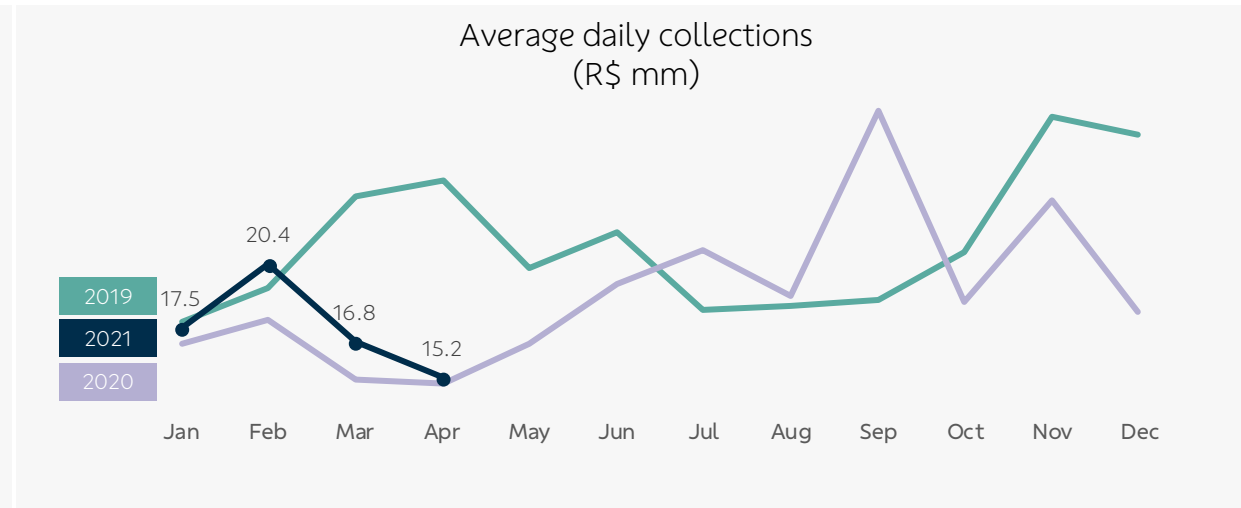
Operating performance Year-to-date figures					
R\$ billion	BB Seguridade		Market ex-BBSE		
	4M21	Chg. On 4M20	4M21	Chg. On 4M20	
Contributions	14	18.0%	28	24.1%	
Reserves	308	7.1%	728	9.7%	



The **contributions** increased 95.2% when compared to the same period last year. It is worth to note that April 2020 registered one of the worst month of the last 10 years, amid the advent of the Covid-19 pandemic. The retraction recorded compared to March 2021 is explained by the change in the commercial strategy to focus on the attraction of new customers, with greater emphasis on the Brasilprev Fácil plan, which has a minimum contribution of R\$100. This campaign led Brasilprev to bring 200 thousand new customers in a single month.

Operating performance Monthly figures					
R\$ million	BB Seguridade		Market ex-BBSE		
	Apr/21	Chg. On Apr/20	Apr/21	Chg. On Apr/20	
Premium bonds collection	305	1.5%	1,475	14.9%	
Technical reserves	7,985	2.3%	24,510	6.9%	

Operating performance Year-to-date figures					
R\$ million	BB Seguridade		Market ex-BBSE		
	4M21	Chg. On 4M20	4M21	Chg. On 4M20	
Premium bonds collection	1,408	6.3%	6,188	5.1%	
Technical reserves	7,985	2.3%	24,510	6.9%	



The **premium bonds collections** was 1.5% up YoY, explained by higher average ticket of unique payment bonds.

Brasilseg

Company name | Code:

Brasilseg Companhia de Seguros | 6785

Aliança do Brasil Seguros S.A. | 6211

Premiums written – Insurance | Premiums and claims

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Operações / Seguros: Prêmios e Sinistros

Codes by segment:

Term life: 0929, 0936, 0969, 0980, 0981, 0982 0984, 0990, 0991, 0993, 1329, 1336, 1369, 1380, 1381, 1384, 1390, 1391.

Credit life: 0977, 1377.

Mortgage life: 1061, 1065, 1066, 1068.

Rural:

Crop insurance: 1101, 1102.

Rural lien: 1162, 1163.

Credit life for farmers: 1109, 1198.

Others: 1103, 1104, 1105, 1106, 1107, 1108, 1130, 1164.

Home: 0114, 0116.

Corporate/commercial lines: 0111, 0112, 0115, 0118, 0141, 0171, 0378, 0457, 0627, 0658, 0711, 0739, 0740, 0743, 0745, 0746, 0747, 0748, 0749, 0750, 0819, 0859, 0860, 0870, 1279, 1602.

Others: 0167, 0173, 0196, 0234, 0272, 0274, 0310, 0313, 0351, 0433, 0435, 0437, 0588, 0589, 0621, 0622, 0628, 0632, 0638, 0652, 0654, 0655, 0656, 0775, 0776, 1417, 1428, 1433, 1528, 1535, 1597, 1601, 1872, 2293.

Brasilprev

Company name | Code:

Brasilprev Seguros e Previdência S.A. | 4707

Contributions – Financial Statements | Income Statement (“DRE”)

Revenues from pension and insurance (“Rendas de contribuições e prêmios | Planos de Aposentadoria”)

Reserves – Financial Statements | Liabilities (“Passivo”)

Technical reserves insurance + technical reserves private pension (“Vida com Cobertura Por Sobrevivência + Provisões Técnicas Previdência Complementar”)

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Empresas / Seguradoras: Demonstrações Contábeis

Brasilcap

Company name | Code:

Brasilcap Capitalização S.A. | 20141

Collections – Financial Statement | Income Statement (“DRE”)

Premium bonds collection – premium bonds cancellations (“Arrecadação com Títulos de Capitalização – Devolução e Cancelamento de Títulos de Capitalização”)

Reserves – Financial Statements | Liabilities (“Passivo”)

Technical reserves premium bonds (“Provisões Técnicas Capitalização”)

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Empresas / Capitalização: Demonstrações Contábeis

Disclaimer

This report was prepared by BB Seguridade Participações S.A. and aims to provide a guidance on the monthly commercial performance of its investees, based exclusively on public data provided by the Statistics System of the Superintendence of Private Insurance – Susep, available at <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx>.

It is worth mentioning that the figures in this report are determined in the accounting standard adopted by Susep, named Susep GAAP, and may differ from those disclosed in BB Seguridade’s MD&A and quarterly Financial Statements, which adopted the international rules and standards (International Financial Reporting Standards – IFRS), issued by International Accounting Standards Board (IASB).

In this report, any events that could be considered as non-recurring were not segregated. Additional information will be detailed exclusively in the MD&A.