

# Monthly Report | Susep Data November 2021



## Premiums written | Monthly figures

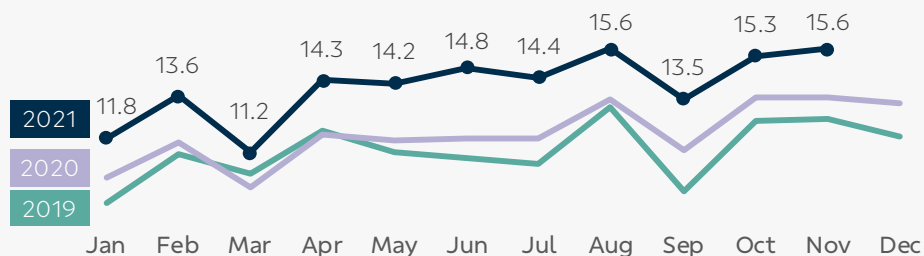
| R\$ million              | BB Seguridade |                | Market ex-BBSE |                |
|--------------------------|---------------|----------------|----------------|----------------|
|                          | Nov/21        | Chg. On Nov/20 | Nov/21         | Chg. On Nov/20 |
| Term Life                | 312           | 15.4%          | 1,949          | 17.6%          |
| Credit Life              | 140           | (37.9%)        | 1,068          | (7.3%)         |
| Mortgage life            | 24            | 0.5%           | 422            | 14.6%          |
| Rural                    | 419           | 9.3%           | 216            | 9.3%           |
| Home                     | 31            | 37.8%          | 367            | 19.8%          |
| Commercial lines         | 46            | 71.2%          | 876            | 10.5%          |
| <b>Total<sup>1</sup></b> | <b>974</b>    | <b>2.0%</b>    | <b>6,356</b>   | <b>11.9%</b>   |

## Premiums written | Year-to-date figures

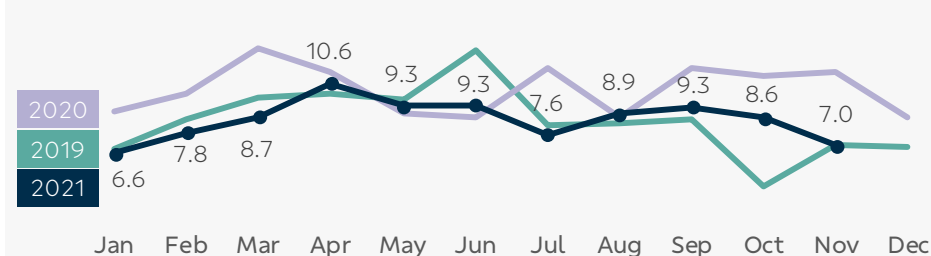
| R\$ million              | BB Seguridade |               | Market ex-BBSE |               |
|--------------------------|---------------|---------------|----------------|---------------|
|                          | 11M21         | Chg. On 11M20 | 11M21          | Chg. On 11M20 |
| Term Life                | 3,193         | 17.8%         | 20,281         | 12.7%         |
| Credit Life              | 1,945         | (18.5%)       | 12,427         | 11.9%         |
| Mortgage life            | 263           | (0.7%)        | 4,375          | 13.5%         |
| Rural                    | 4,910         | 34.1%         | 4,127          | 43.2%         |
| Home                     | 286           | 21.9%         | 3,644          | 13.5%         |
| Commercial lines         | 398           | 35.1%         | 9,005          | 14.5%         |
| <b>Total<sup>1</sup></b> | <b>10,999</b> | <b>15.2%</b>  | <b>69,922</b>  | <b>15.8%</b>  |

## Average daily premiums (R\$ mm)

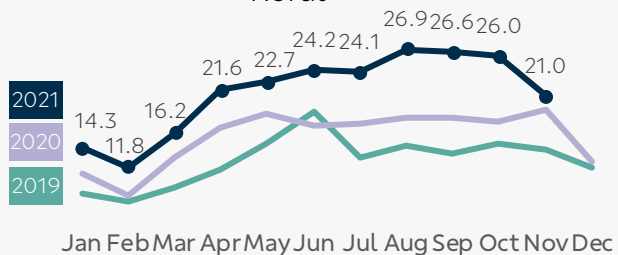
### Term life



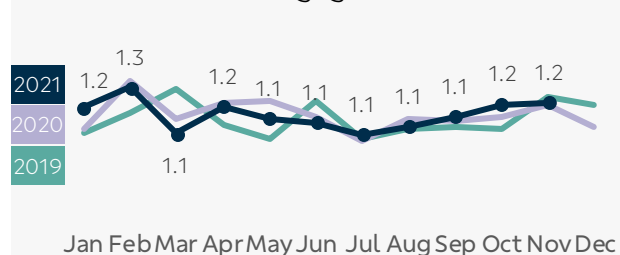
### Credit life



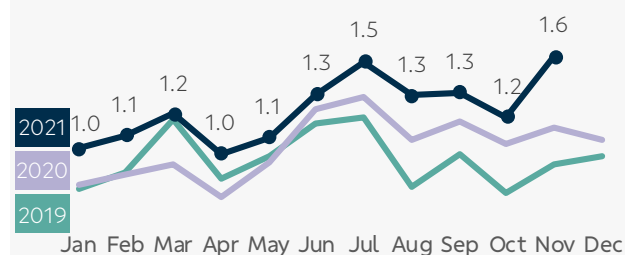
### Rural



### Mortgage life



### Home



## Highlights of the month

In **term life**, the premiums written increased 15.4% YoY, sustained by the evolution of new sales.

The **credit life** insurance decreased 37.9% YoY, explained by the reduction in average premium.

**Rural** insurance increased 9.3% YoY, driven by rural lien insurance (+58.9%) and credit life for farmers (+22.7%). On the other hand, premiums written of crop insurance decreased 21.9% YoY.

<sup>1</sup>Including other segments (more details on page 3).

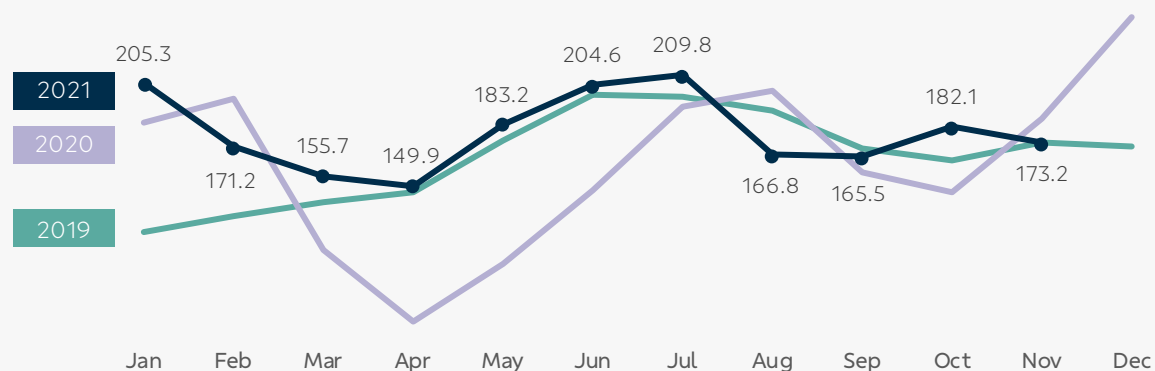
**BB SEGUROS** | Pension Plans

 Operating performance  
Monthly figures

| R\$ billion   | BB Seguridade |                | Market ex-BBSE |                |
|---------------|---------------|----------------|----------------|----------------|
|               | Nov/21        | Chg. On Nov/20 | Nov/21         | Chg. On Nov/20 |
| Contributions | 3             | (7.0%)         | 8              | 22.8%          |
| Reserves      | 310           | 2.9%           | 751            | 6.7%           |

 Operating performance  
Year-to-date figures

| R\$ billion   | BB Seguridade |               | Market ex-BBSE |               |
|---------------|---------------|---------------|----------------|---------------|
|               | 11M21         | Chg. On 11M20 | 11M21          | Chg. On 11M20 |
| Contributions | 41            | 14.4%         | 83             | 15.6%         |
| Reserves      | 310           | 2.9%          | 751            | 6.7%          |

 Average daily contributions  
(R\$ mm)


In November, the **pension plans contributions** dropped 7.0% compared to November 2020, with a lower contribution of sporadic plans.

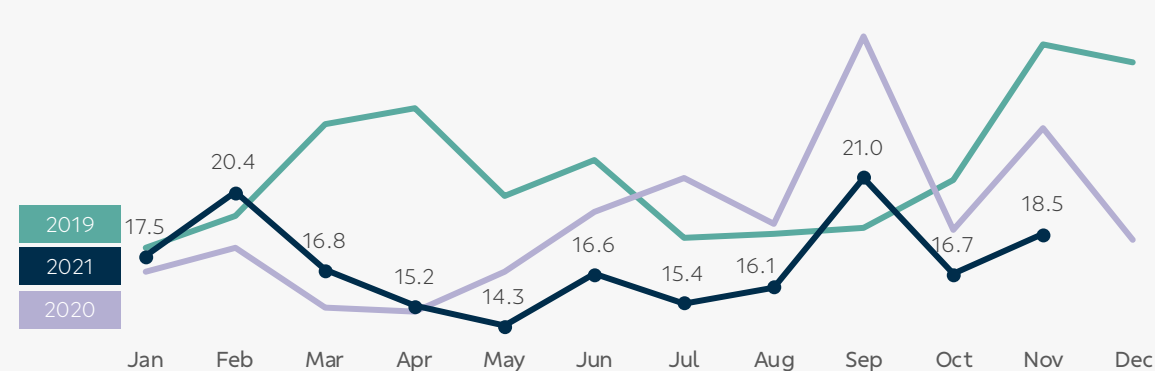
**BB SEGUROS** | Premium Bonds

 Operating performance  
Monthly figures

| R\$ million              | BB Seguridade |                | Market ex-BBSE |                |
|--------------------------|---------------|----------------|----------------|----------------|
|                          | Nov/21        | Chg. On Nov/20 | Nov/21         | Chg. On Nov/20 |
| Premium bonds collection | 369           | (20.5%)        | 1,801          | 18.7%          |
| Technical reserves       | 7,885         | (5.1%)         | 25,335         | 5.0%           |

 Operating performance  
Year-to-date figures

| R\$ million              | BB Seguridade |               | Market ex-BBSE |               |
|--------------------------|---------------|---------------|----------------|---------------|
|                          | 11M21         | Chg. On 11M20 | 11M21          | Chg. On 11M20 |
| Premium bonds collection | 3,894         | (11.1%)       | 18,294         | 10.9%         |
| Technical reserves       | 7,885         | (5.1%)        | 25,335         | 5.0%          |

 Average daily collections  
(R\$ mm)


The **premium bonds collections** were down 20.5% YoY, explained by a lower number of bonds sold, partially offset by higher average ticket. Compared to the previous month, collections was 10.9% higher, boosted by the commercial campaign "Black Friday" carried out in BB network.

## Brasilseg

### Company name | Code:

Brasilseg Companhia de Seguros | 6785

Aliança do Brasil Seguros S.A. | 6211

### Premiums written – Insurance | Premiums and claims

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Operações / Seguros: Prêmios e Sinistros

### Codes by segment:

**Term life:** 0929, 0936, 0969, 0980, 0981, 0982 0984, 0990, 0991, 0993, 1329, 1336, 1369, 1380, 1381, 1384, 1390, 1391.

**Credit life:** 0977, 1377.

**Mortgage life:** 1061, 1065, 1066, 1068.

### Rural:

Crop insurance: 1101, 1102.

Rural lien: 1162, 1163.

Credit life for farmers: 1109, 1198.

Others: 1103, 1104, 1105, 1106, 1107, 1108, 1130, 1164.

**Home:** 0114, 0116.

**Corporate/commercial lines:** 0111, 0112, 0115, 0118, 0141, 0171, 0378, 0457, 0627, 0658, 0711, 0739, 0740, 0743, 0745, 0746, 0747, 0748, 0749, 0750, 0819, 0859, 0860, 0870, 1279, 1602.

**Others:** 0167, 0173, 0196, 0234, 0272, 0274, 0310, 0313, 0351, 0433, 0435, 0437, 0588, 0589, 0621, 0622, 0628, 0632, 0638, 0652, 0654, 0655, 0656, 0775, 0776, 1417, 1428, 1433, 1528, 1535, 1597, 1601, 1872, 2293.

## Brasilprev

### Company name | Code:

Brasilprev Seguros e Previdência S.A. | 4707

### Contributions – Financial Statements | Income Statement (“DRE”)

Revenues from pension and insurance (“Rendas de contribuições e prêmios | Planos de Aposentadoria”)

### Reserves – Financial Statements | Liabilities (“Passivo”)

Technical reserves insurance + technical reserves private pension (“Vida com Cobertura Por Sobrevivência + Provisões Técnicas Previdência Complementar”)

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Empresas / Seguradoras: Demonstrações Contábeis

## Brasilcap

### Company name | Code:

Brasilcap Capitalização S.A. | 20141

### Collections – Financial Statement | Income Statement (“DRE”)

Premium bonds collection – premium bonds cancellations (“Arrecadação com Títulos de Capitalização – Devolução e Cancelamento de Títulos de Capitalização”)

### Reserves – Financial Statements | Liabilities (“Passivo”)

Technical reserves premium bonds (“Provisões Técnicas Capitalização”)

Acess: <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx> / Empresas / Capitalização: Demonstrações Contábeis

## Disclaimer

This report was prepared by BB Seguridade Participações S.A. and aims to provide a guidance on the monthly commercial performance of its investees, based exclusively on public data provided by the Statistics System of the Superintendence of Private Insurance – Susep, available at <http://www2.susep.gov.br/menuestatistica/SES/principal.aspx>.

It is worth mentioning that the figures in this report are determined in the accounting standard adopted by Susep, named Susep GAAP, and may differ from those discloses in BB Seguridade’s MD&A and quartely Financial Statements, which adopted the internacional rules and standards (International Financial Reporting Standards – IFRS), issued by International Accounting Standards Board (IASB).

In this report, any events that could be considered as non-recurring were not segregated. Additional information will be detailed exclusively in the MD&A.